

Table 6c
Percent Difference Between 2017 and 2018 Export
Results for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding.

(D) - Represents suppressed to avoid disclosure.

| State of the Origin of Movement | % Difference 2017-2018 | | | | |
|------------------------------------|------------------------|----------------------|--------------------------------------|-----------------------------------|--------------------------------------|
| | Total Value | Identified Exporters | | Small and Medium Exporters (3) | |
| | | Known Value (1) | Number of Identified Exporters | Known Value (1) | Number of Identified Exporters |
| United States | 7.7 | 6.8 | 0.7 | 2.4 | 0.7 |
| Alabama | -1.7 | -0.2 | 3 | 9.2 | 2.9 |
| Alaska | -2.1 | -3 | -1.7 | -0.8 | -2.3 |
| Arizona | 7.6 | 7.5 | 3.6 | 12.4 | 3.2 |
| Arkansas | 3.4 | -5.5 | 1.5 | 6.3 | 0.2 |
| California | 3.6 | 3.3 | -1 | 3.5 | -0.9 |
| Colorado | 3.4 | 3.5 | 4.4 | 3.5 | 4.2 |
| Connecticut | 17.7 | 19.2 | 2.6 | 38.1 | 2.3 |
| Delaware | 3.2 | 3.3 | 6.9 | 9.7 | 8.2 |
| Florida | 4.2 | 3.7 | 1.2 | 3.1 | 1 |
| Georgia | 9.1 | 13.2 | 3.9 | 9.4 | 3.9 |
| Hawaii | -30.7 | -16.1 | -2.1 | -16.4 | -1.7 |
| Idaho | 4.1 | 3.3 | 3.7 | 4.1 | 2 |
| Illinois | 0.5 | -0.8 | 1 | -6.8 | 1 |
| Indiana | 4.2 | 2 | 1.7 | -0.4 | 1.3 |
| Iowa | 7.3 | 7.4 | 2.7 | 5.3 | 2.4 |
| Kansas | 3.1 | 8.6 | 4.9 | 21.2 | 4.4 |
| Kentucky | 3.1 | 2.4 | 2.1 | -71.9 | 2.4 |
| Louisiana | 18.1 | 16.2 | 0.7 | 4.6 | 1.2 |
| Maine | 4.6 | 1.1 | 2.6 | 2.7 | 1.1 |
| Maryland | 29.9 | 25 | 6.5 | 35.5 | 7 |
| Massachusetts | -1.5 | -1.6 | 1.6 | -4.6 | 1.6 |
| Michigan | -3.1 | -4.6 | 1.8 | -12.9 | 1.6 |
| Minnesota | 9.6 | 9.6 | 3 | -4.1 | 2.1 |
| Mississippi | 5.8 | 6.8 | 4.1 | -13.4 | 3.3 |
| Missouri | 2.3 | 3.5 | 1.8 | -0.3 | 1.1 |
| Montana | 3.1 | 2.1 | 3.7 | 21.1 | 3.7 |
| Nebraska | 10.3 | 10.2 | 5.6 | -5.7 | 3.5 |
| Nevada | -8.8 | -10.5 | 0.1 | 16.4 | -0.8 |
| New Hampshire | 3.1 | 2.6 | 3.4 | 1.3 | 2.6 |
| New Jersey | 2.5 | 1.5 | -0.2 | -2 | -0.1 |
| New Mexico | 1.3 | -0.4 | 7.8 | -9.8 | 8.3 |
| New York | 8.7 | 6.6 | 0.1 | 5 | 0 |
| North Carolina | 0.4 | 1.9 | 2.2 | 1.5 | 2.1 |
| North Dakota | 35.3 | 43.5 | 2.5 | 24.4 | 1.1 |
| Ohio | 8.6 | 9.6 | 1.8 | 5.3 | 1.3 |
| Oklahoma | 13.9 | 15.5 | 5.5 | 1.1 | 5.5 |
| Oregon | 2 | 1.7 | 1 | 1.7 | 0 |
| Pennsylvania | 6.4 | 5.8 | 3.1 | 5.4 | 3.1 |
| Rhode Island | 0.6 | 1.5 | 7.8 | 5.7 | 6.4 |
| South Carolina | 7.5 | 5.3 | 2.4 | -7.2 | 2.2 |
| South Dakota | 5.7 | 6 | -2.8 | (D) | -2.4 |
| Tennessee | -1.6 | -2.3 | 2.6 | -14.8 | 2.5 |
| Texas | 19.4 | 15.2 | 2.9 | 7.1 | 2.8 |
| Utah | 24.2 | 44 | 4.7 | 99.7 | 5.2 |
| Vermont | 5.2 | 5.9 | 0.4 | 1.4 | 0 |
| Virginia | 11.2 | 11.6 | 1.5 | 5.1 | 0.8 |
| Washington | 2 | 3.3 | 1.2 | 5.4 | 1.2 |
| West Virginia | 15.6 | 8.7 | -0.4 | -43.8 | -2.6 |
| Wisconsin | 1.9 | 1.8 | 0.3 | 2 | -0.2 |
| Wyoming | 13.4 | 11 | 17 | 27.9 | 13.6 |
| District of Columbia | 83.7 | 440.2 | 19.9 | 536 | 18 |
| Puerto Rico | 13.8 | 13.8 | 0.9 | 10.8 | 0.3 |
| Virgin Islands | -35 | (D) | 1.9 | (D) | 1.3 |
| Unallocated (2) | -6.2 | 0 | 0 | 0 | 0 |

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes transactions not reported by state and low-value estimates.

(3) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2017 or 2018.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.